



## Susan Kohn Ross

Partner, through her Professional Corporation



2049 Century Park East  
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Los Angeles, CA 90067

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skr@msk.com

### legal expertise

Su's practice focuses on compliance whether dealing with Cybersecurity/ Privacy or International Trade. She deals with regulatory, civil and criminal issues. Her clients come to her for assistance to solve current challenges, but also to identify and manage risk.

### international trade

Represent domestic and foreign companies and entities, in both the administrative and commercial setting, regarding the importation and exportation of goods before U.S. Customs and Border Protection, Food and Drug Administration (FDA), Departments of Justice, Treasury, Commerce and State, Federal Maritime Commission, U.S. Trade Representative and International Trade Commission, as well as the Court of International Trade and various other federal and state courts and agencies which regulate the flow of goods, addressing issues such as corporate compliance programs (creation and maintenance); classification, valuation and admissibility of goods; export licensing determinations and compliance; voluntary disclosures; corporate governance and compliance, including internal investigations and crisis management; cargo security/C-TPAT/AEO; FDA compliance, qualification and labeling/advertising of goods; free trade agreements (e.g., TPP, NAFTA, CAFTA-DR, Chile -US FTA, AGOA, GSP, et al.); regulatory audits; cargo claims (ocean, air, land and truck; misdeliveries; lien rights); intellectual property rights (trademarks, copyrights and patents; ITC exclusion orders); penalties, seizures and liquidated damages cases; antidumping and countervailing duties and related issues; country of origin marking; regulatory investigations (criminal and civil); international contracts; international litigation and alternative dispute resolution; Buy America/Buy American; Foreign Corrupt Practices Act compliance and other anti-corruption/anti-bribery regimes.

### practice areas

regulatory  
cybersecurity and privacy protection  
international trade  
homeland security & regulation  
corporate & business transactions  
general corporate law  
china practice  
intellectual property  
entertainment & ip litigation  
specialties  
fashion industry  
cannabis industry

### admissions

California  
U.S. Court of International Trade  
U.S. Court of Appeals for the Federal Circuit  
U.S. Supreme Court

### education

Southwestern Law School,  
J.D., 1977  
University of California, Los Angeles,  
B.A., 1967

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## cybersecurity

A recent survey of in-house General Counsel surfaced the top 3 issues keeping them up at night . . . cybersecurity, cybersecurity, cybersecurity - to no one's surprise. With an increasingly threatened business atmosphere, companies must contend with challenges ranging from threats to breaches to communication of attacks to liability exposure, all the while making sure the company keeps operating its primary business functions as profitably as possible. While we finally have federal legislation on this critical topic and it is too early to tell what impact that law will have, the greatest movement continues to come at the state level and in the courts. Understanding the myriad implications to your organization is mind boggling. Having come to cybersecurity issues as early as 2002 when supply chain security programs were being rolled out in earnest, Su has been tracking the developing landscape since its infancy and regularly speaks at conferences and writes articles, making her among the foremost professionals on the topic. We have rapidly seen the barriers to threats dissipate. No one and no company remains safe. The scale, sophistication, and frequency of cyberattacks is outpacing the ability of companies to respond. Data security, notice to consumers, shareholder and class action lawsuits, insurance coverage, disclosure requirements to the SEC for public companies, government agency enforcement, cross-over issues to other regulatory matters, employment law considerations . . . the issues requiring attention are extensive and complicated, and Su works regularly with clients as they respond to the daily threats facing their organizations. The nature of this representation includes adding to the defense team any desired information technology and public relations experts, with the goal of the team to assist in assessing, minimizing and reacting to cybersecurity intrusions, including dealing with how best to interface with government investigators and disgruntled employees.

## representative matters

### international trade

- Represented a non-US manufacturer of a product on which antidumping duty as high as 234.51% was imposed if made in China. The domestic industry sought to convince both the International Trade Commission and the International Trade Administration that China was the origin of the goods. By way of production records and extensive additional documentation, we were able to convince both the ITC and the ITA that the origin of the goods was not China and so millions of dollars in antidumping duty was avoided.
- Represented a client whose food product was accused of causing death to a consumer. Our representation included a crisis management team member who dealt with the press, and private investigators. We coordinated these efforts and dealt with the regulators, retail buyers and other supply chain partners (foreign and domestic), the FDA recall/notice process and other potentially serious challenges in this "bet the company" situation, which ultimately led to no recall and no civil or criminal action against the client.
- Advised a foreign food producer whose product was accused of causing significant illness to American consumers. Our representation included advice regarding potential regulatory and civil issues/risk.
- A client was presented with a collection of assets valued at nearly \$100 million which were to be brought to the U.S. on short notice and added to the inventory publicized for sale at a prominent annual auction. Through

our assistance, the valuation of the individual pieces in the collection was promptly accepted at importation and the collection was imported timely, without incident and made it to the sale, all in less than 45 days.

- Counseled exporters and freight forwarders in the Secret Service/Dept. of Justice auto export investigation, including negotiating for the release of all of our clients' seized vehicles.
- Represented a performing rights organization ("PRO") to successfully obtain a license from the relevant U.S. trade sanctions agencies which authorized dealing with a PRO in the corresponding sanctioned country to allow the recovery of American royalties of performances in country.
- Assisted client whose funds were seized by the Dept. of Justice based on claims of money laundering to develop and implement a due diligence program designed to avoid similar future claims.
- Aided private label company to resist claims from Central American workers seeking payment for payroll and benefits claimed to be due when the factory at which they were working closed, leaving the workers owed compensation from the factory owners.
- Represented a client with operations in China and the U.S. against claims of corporate espionage and defamation. Coordinated the investigation and enforcement actions including working with Chinese investigators and counsel to find the source of the misdeeds and formulate the means to make it cease.
- Represented the largest integrated shrimp operation in the world and several of its American buyers against claims by U.S. Customs and Border Protection that the imported goods were transshipped and so subject to antidumping duties, and successfully resolved the matter before the agency in a matter of months without the need for litigation; coordinated the political, diplomatic and commercial efforts brought to bear on the situation.
- Represented clients against claims by Chinese officials that cultural property - dinosaur eggs and other dinosaur geological artifacts - had been stolen, including both civil and criminal charges and allegations - all resolved without government trial or other enforcement action.
- Represented an arm of the military of an Asian country in a dispute with its U.S. freight forwarder who was holding arms and material needed to protect the country in a border war. The arms and material were released within a few days and without the need for litigation or any other form of court action.
- Represented a foreign-based client who was launching a product in the U.S. on a deadline when the FDA made claims about the impropriety of its product packaging and labeling. The matter was successfully resolved in two weeks and the product launch party was held as originally planned.
- Regularly represents clients throughout the world regarding international issues through her own relationships and through MSK's international law firm alliances on such topics as logistics/shipping contract negotiations, free trade agreement qualification/compliance, duty reduction analyses and transfer pricing.
- Represented multiple clients faced with claims by Customs and Border Protection that their goods were transshipped and so purportedly made in China and subject to significant antidumping duty assessments; in



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each case, the matter was resolved in the clients' favor; in many cases there were shipments arriving at multiple ports, each making different bond demands; every case included the organizing and presentation of factory production records, often from multiple sources, and negotiations at CBP Headquarters and the Ports of Entry.

- Represented companies of all sizes, public and private, regarding trademark, copyright and patent infringement relative to the importation and exportation of apparel, luggage, shoes, cosmetics, toys and electronic products.
- Coordinated debt work-out for creditor whose debtor-customer was proceeding via pre-bankruptcy debt resolution.
- Assisted national brand manufacturer of children's clothing to establish its website and be compliant with U.S. export restrictions.
- Assisted various companies of different sizes regarding first sale, buying agency and duty reduction/free trade agreement compliance.
- Advised several beauty product companies regarding FDA issues, including approved color, ingredient and packaging (box, insert and website) challenges.
- Worked with garment companies to implement Consumer Product Safety Improvement Act compliance, including revisions to commercial agreements and qualified testing programs.
- Represented a seller of health supplements against a claim by the FDA that the packaging, labeling and website claims (of the company and a third party) were improper, and successfully resolved those claims in a matter of weeks.
- Conducted an audit of a client's export operations and ITAR compliance program, and negotiated the acceptance and approval of the results with the Dept. of State in the face of a disclosure of past violations.
- Conducted internal audits for clients of their import operations and coordinated transfer pricing issues reconciliation between the relevant tax and Customs regimes.
- Represent companies, public and private, regarding trademark, copyright and patent infringement issues and FDA and customs compliance relative to importations of apparel, footwear, beauty products, luggage, and other furnishings.
- Frequently work with clients to determine when and how to qualify their sourcing to take advantage of free trade agreement and/or Buy America/Buy American opportunities for increased duty savings and/or lowered cost of goods.
- Frequently work with clients who are under investigation by government agencies and are facing civil fines and/or criminal prosecution to coordinate the cases and reach favorable outcomes, often including misdemeanor pleas to threatened criminal charges.



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- Counseled companies regarding their international contracts and internal controls so as to ensure compliance with the Foreign Corrupt Practices Act, UK Bribery Act and other anti-corruption/anti-bribery regimes.

## cybersecurity

- Assisted national client on system hacking where personal information about its employees and customers (located in multiple states) had been posted online, helping to address the breach and its consequences, including remedial activity.
- Assisted multinational client in massive data breach determining the scope of information which had been compromised, including whether personally identifiable information or attorney-client or work product privileged communications and documents had been exposed.
- Represented owner of a retail website that discovered its IT director had failed to encrypt individual and credit card payment data on the company's website, advising on the notice requirements in multiple jurisdictions and how to otherwise minimize exposure.
- Assisted client in breach of payroll and personnel services provider, advising on issues related to the protection of employee data and counseled the company regarding how to comply with the relevant notice requirements.
- Advised client when it was discovered that their Twitter account had been hacked and a defamatory post published.
- Advised a prominent food company on a system breach, supporting the company's efforts to track down the source of the intrusion, stop the improper communications, determine whether any confidential or personally identifiable information had been made public, and shore up its systems and internal controls.

## honors & awards

- AV® Preeminent™ Rating, Martindale-Hubbell
- "Who's Who Legal: Trade & Customs 2018," *Who's Who Legal* (2018)
- "Leaders in Law - International Attorneys," *Los Angeles Business Journal* (2018)
- Honoree, 2016 Judicial Edition Award, Martindale-Hubbell
- "Leading International Trade Lawyers Nationwide," *Chambers USA* (2016)
- "Top 50 Regulatory & Compliance Trailblazers," *National Law Journal* (2015)
- "Who's Who Legal: Trade & Customs 2015," *Who's Who Legal* (2015)

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- "Leading International Trade Lawyers Nationwide," *Chambers USA* (2014)
- "Outstanding Woman in International Trade of 2013," Women in International Trade-LA (WIT-LA)
- "Leading International Trade Lawyers in California," *Chambers USA* (2012, 2013)
- "The International Who's Who of Trade & Customs Lawyers," *Who's Who Legal* (2009-2011, 2013, 2014)

### **professional, business and civic affiliations**

- International Boards Committee Member, DirectWomen (2018)
- Steering Committee Member, National District Export Council (2016-2017)
- Past Vice Chair, National District Export Council (2016-2017)
- Past Secretary/Treasurer, National District Export Council (2016)
- Chair, District Export Council of Southern California (2014-2016)
- Member, GetGlobal Advisory Board (2017)
- Industry Leadership Council, American Associations of Exporters and Importers (AAEI)
- American Bar Association, International Law Section, Steering Committees for Customs Law and Export Controls and Economic Sanctions Committees, former Co-Chair, National Security Committee, former Vice-Chair Customs Law Committee.
- Women in International Trade, Los Angeles and Orange County Chapters
- Past Chair and Past Vice Chair, Los Angeles County Bar Association, Customs Law Committee
- Former member of Sub-Committee, Homeland Security's Departmental Advisory Committee on Commercial Operations of Customs & Border Protection dealing with the Container Security Initiative and C-TPAT
- Former member, U.S. Treasury Department's COAC Sub-Committee on Border Security
- Former member, the NAFTA Advisory Committee on Private Commercial Disputes and Customs, and U.S. NAFTA Advisory Committee
- Former member of Sub-Committee formed by Homeland Security's Departmental Advisory Committee on Commercial Operations of Customs & Border Protection addressing 10 + 2/Importer Security Filing issues



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## headlines

MSK Practices and Attorneys Recognized in *Chambers USA* 2019 Guide  
April 25, 2019

MSK Practices and Attorneys Recognized in *Chambers USA* 2018 Guide  
May 3, 2018

The *Los Angeles Business Journal* Names Susan Kohn Ross Among the 2017 Leaders in Law Nominees  
October 2017

MSK Practices and Attorneys Recognized in *Chambers USA* 2017 Guide  
May 26, 2017

Sysorex Announces Completion of Debt Refinancing & Integrio Technologies Acquisition  
November 29, 2016

Susan Kohn Ross Elected to the Position of Vice Chair of the National District Export Council (NDEC)  
September 26, 2016

Su Ross Elected to National District Export Council Steering Committee  
November 2015

Su Ross Appointed Chair of District Export Council of Southern California  
January 2014

Susan Kohn Ross Named District Export Council of Southern California Chair  
December 10, 2013

## media mentions

Su Ross Quoted in *Journal of Commerce* on Hanjin Bankruptcy  
September 13, 2016

Su Ross Quoted in *The New York Times*  
June 23, 2016

MSK Practices and Attorneys Recognized in *Chambers USA* 2016 Guide  
May 31, 2016

Su Ross Featured in *Compliance Week* Interview  
February 4, 2016

Su Ross Named Regulatory & Compliance Trailblazer of 2015 by *The National Law Journal*  
November 2015

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Chambers USA 2015 Recognizes Mitchell Silberberg & Knupp  
May 2015

Su Ross Mentioned on JOC.com  
October 2014

Su Ross Quoted in *Law360*  
September 18, 2014

Su Ross Quoted in *Bloomberg Business*  
June 18, 2014

Chambers USA 2014 Recognizes 9 Attorneys and 3 Practice Groups from MSK Among Nation's Best  
May 2014

Su Ross Quoted in *Law360*  
February 25, 2014

Su Ross Quoted in *Law360*  
January 30, 2014

Su Ross Quoted in *The Wrap*  
January 3, 2014

In Near Term, WTO Negotiations To Be Piecemeal  
January 2014

Su Ross Recognized by Women in International Trade-LA as the "Outstanding Woman in International Trade of 2013"  
September 2013

MSK Attorneys and Practice Groups Recognized by *Chambers USA* 2013  
May 2013

## publications

Presidential Campaign Needs Straight-Talking on Trade  
*Journal of Commerce*, October 11, 2016

Importer Recordkeeping Obligations: What Do I Need to Keep?  
*U.S. Customs: A Practitioner's Guide to Principles, Processes, and Procedures*, April 2016





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Be Careful What You Wish For!  
*North American Automobile Trade Association Newsletter, July 8, 2015*

## **client alerts**

Tariff Turmoil  
*MSK Client Alert, May 14, 2019*

The Roller Coaster Ride Continues  
*MSK Client Alert, May 10, 2019*

Warning to Employers When Staffing Special Projects  
April 8, 2019

OFAC Brings the Hammer  
*MSK Client Alert, April 1, 2019*

CA Consumer Privacy Act Gets a Rewrite  
*MSK Client Alert, March 27, 2019*

CA IoT Law: Devices at Risk?  
*MSK Client Alert, March 26, 2019*

No Further Shutdown; List 3 Exclusion Process Coming  
*MSK Client Alert, February 19, 2019*

Website Accessibility - Americans with Disabilities Act Impact  
*MSK Client Alert, February 8, 2019*

Customers Now Jointly Liable with Port Trucking Companies for Certain Labor Violations  
*MSK Client Alert, November 27, 2018*

China Tariffs - List 3 Finalized and Taking Effect  
*MSK Client Alert, September 18, 2018*

China 301 List 2 - Effective August 23, 2018  
*MSK Client Alert, August 8, 2018*

U.S. - China Trade War Heats Up Even More!  
*MSK Client Alert, August 3, 2018*

China 301: List 3 Now a Reality  
*MSK Client Alert, July 11, 2018*



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China 301 Tariffs Took Effect - What Happens Next?

*MSK Client Alert*, July 9, 2018

Talking Trade: Su Ross Covers 232 & 301

*MSK Video Blog*, July 9, 2018

California Consumer Privacy Act of 2018 – GDPR LITE?

*MSK Client Alert*, July 3, 2018

To Tariff or Not to Tariff – That Is The Question!

*MSK Client Alert*, June 25, 2018

25% Tariff Imposed on Chinese Goods

*MSK Client Alert*, June 15, 2018

232 Auto Investigation Timeline Published

*MSK Client Alert*, June 1, 2018

Which Way Is Up?

*MSK Client Alert*, May 30, 2018

The GDPR is Coming - Are You Ready?

*MSK Client Alert*, April 5, 2018

USTR Publishes 301 Product List

*MSK Client Alert*, April 4, 2018

Steel/Aluminum Tariffs Exemptions Clarified

*MSK Client Alert*, March 29, 2018

Consumer Products Sellers Beware: New Prop 65 Warnings Coming in California

*MSK Client Alert*, March 28, 2018

Trade Trifecta!

*MSK Client Alert*, March 23, 2018

New Tariffs: Definition & Exclusion

*MSK Client Alert*, March 19, 2018

Clanging: Here Come Those New Steel and Aluminum Tariffs!

*MSK Client Alert*, March 8, 2018

Steel & Aluminum: Tough Tariffs, Tough Road Ahead?

*MSK Client Alert*, March 1, 2018

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New Tariffs: Trade War Washing Ashore?

*MSK Client Alert*, January 23, 2018

Border Searches of Electronic Devices

*MSK Client Alert*, January 18, 2018

420 in 3...2...1...

*MSK Client Alert*, December 26, 2017

Tips for Traveling with Electronic Devices

*MSK Client Alert*, October 3, 2017

Walking the North Korean Tightrope

*MSK Client Alert*, September 27, 2017

Solar Flare-up with China

*MSK Client Alert*, September 25, 2017

Trading with China – New Reasons to Be Wary!

*MSK Client Alert*, August 2, 2017

If You SEC Something, Say Something

*MSK Client Alert*, June 20, 2017

Trump's Cuba Course Clarified

*MSK Client Alert*, June 19, 2017

Romaine Calm: FSVP is Approaching

*MSK Client Alert*, May 18, 2017

Due Your Duty

*MSK Client Alert*, April 27, 2017

DOJ Defines Compliance

*MSK Client Alert*, March 15, 2017

Is the Border Tax Crossing the Line?

*MSK Client Alert*, February 23, 2017

Appraising Produce

*MSK Client Alert*, November 15, 2016

It's All About Compliance – Part 2

*MSK Client Alert*, October 25, 2016

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Make Your Hanjin Bankruptcy Claims Now!

*MSK Client Alert*, October 11, 2016

It's All About Compliance – Part 1

*MSK Client Alert*, September 26, 2016

Hanjin Shipping Sinks in Korea

*MSK Client Alert*, September 2, 2016

ACE Allows for Stricter Customs Enforcement

*MSK Client Alert*, August 16, 2016

TFTEA - Export Fee Refunds, Show Me The Money?

*MSK Client Alert*, June 7, 2016

SOLAS: Saves Lives? Causes Ulcers?

*MSK Client Alert*, May 31, 2016

Privacy Shield Takes More Hits

*MSK Client Alert*, May 31, 2016

Everyone Deserves To Have Secrets

*MSK Client Alert*, May 23, 2016

The Art of Self Defense

*MSK Client Alert*, April 18, 2016

Shielded but Not Covered – Privacy Demands Better Protection

*MSK Client Alert*, April 14, 2016

TFTEA – Export Focus

*MSK Client Alert*, April 4, 2016

TFTEA – CBP Organizational Structure

*MSK Client Alert*, March 21, 2016

New Customs Law and Intellectual Property Rights

*MSK Client Alert*, March 15, 2016

New Customs Bill Becomes Law

*MSK Client Alert*, March 9, 2016

European Union - United States Reach Privacy Deal

*MSK Client Alert*, February 9, 2016

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ACE Deadline Reminder for Imports and Exports  
*MSK International Trade Client Alert*, February 2, 2016

New Cybersecurity Law – Are You Prepared?  
*MSK Client Alert*, January 11, 2016

DOJ Sets Its Sights on Directors and Officers  
*MSK Client Alert*, September 2015

GSP Refunds Clarified  
*MSK Client Alert*, July 2015

The Times Are Changing, But Very Slowly  
*MSK Client Alert*, July 21, 2015

Trade Preference Programs Get New Life  
*MSK Client Alert*, July 2015

Be Careful What You Wish For!  
*MSK Client Alert*, June 2, 2015

California Transparency in Supply Chain Act Update  
*MSK Client Alert*, April 21, 2015

President Obama Issues Executive Order Promoting Private Sector Cybersecurity Information Sharing  
*MSK Client Alert*, February 17, 2015

Cuba Regulations Change – Round 1  
*MSK Client Alert*, January 16, 2015

Customs Is Again Getting Overly Creative  
*MSK Client Alert*, January 2015

Obama's Reboot of U.S.-Cuba Relations: What Does It Mean?  
*MSK Client Alert*, December 2014

Court of Appeals for Federal Circuit (CAFC) Issues Decision In U.S. v. Trek Leather – Corporate Officer Held Liable  
*MSK Client Alert*, September 2014

Tips For Conducting An Internal Investigation  
*MSK Client Alert*, April 15, 2014

Corporate Officers Becoming Liable for Negligent Acts Is Reconsidered  
*MSK Client Alert*, March 26, 2014

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Cybersecurity Update – How Are You Impacted?

*MSK Client Alert*, February 28, 2014

Did You Do Enough to Protect Your Trade Secrets?

*MSK Client Alert*, January 29, 2014

What Compliance Program?

*MSK Client Alert*, January 14, 2014

Food Safety Challenges for Small and Medium Size Importers

*MSK Client Alert*, September 21, 2013

FDA's Accreditation of Third-Party Auditors Proposal

*MSK Client Alert*, August 28, 2013

FDA Publishes Proposal re Foreign Supplier Verification Programs

*FDA Publishes Proposal re Foreign Supplier Verification Programs*, August 6, 2013

CPSC and Lead Limits

*MSK Client Alert*, July 31, 2013

Do Your Employees Have the Proper Legal Training When It Comes to Government Investigations or Inquiries?

*MSK Client Alert*, July 2013

MAP-21 – The Next New Trap?

*MSK Client Alert*, May 20, 2013

DOJ/SEC Guide to Foreign Corrupt Practice Act – Part 2

*MSK Client Alert*, December 11, 2012

DOJ/SEC Guide to Foreign Corrupt Practice Act – Part 1

*MSK Client Alert*, December 6, 2012

## events & speaking engagements

Susan will serve as an Adjunct Professor for Southwestern Law School in Los Angeles, CA, instructing a course on cybersecurity beginning January 2019.

China Tariffs and the 301 Exclusion Process

July 29, 2019

Complying with U.S. Export Regulations

June 20, 2019

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Preparing for and Responding to Rapid Changes in Regulations  
May 29, 2019

California Consumer Privacy Law: January 2020  
May 17, 2019

Hacked! Cyberthreats to Intermodal  
September 18, 2018

The Use of Trade Laws to Achieve Policy Objectives  
September 5, 2018

The Business Advisor's Guide to Making Sense of Recent Trade Tariffs  
August 2, 2018

Country of Origin Rules and Proper Marking Requirements  
July 31, 2018

232 & 301 Trade Issues - Steel, Aluminum, & China Issues  
July 26, 2018

Talking Tariffs: Making Sense of 232 and 301 Tariffs  
July 19, 2018

Entrepreneurship in the New Era  
May 11, 2018

GDPR: Are You Ready? (*Webinar*)  
April 18, 2018

GDPR and Its Impact on Security Firms  
April 11, 2018

Steel & Aluminum Tariffs - Key Compliance and Other Considerations  
April 5, 2018

Steel / Aluminum Tariffs – Key Compliance and Other Considerations  
March 28, 2018

Navigating the ADD/CVD Maze  
February 21, 2018

Navigating the ADD/CVD Maze  
January 10, 2018

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Cybersecurity: Hoping For The Best But Preparing For The Worst  
December 13, 2017

Trading Tweets: Is Trade in Trump's Future?  
December 7, 2017

What To Do When Things Go Wrong: When and How to File A Voluntary Disclosure  
November 30, 2017

Getting Valuation Right  
November 29, 2017

Best Practices for Damage Control  
October 14, 2017

Global Economic Trends and Making the Case for Trade  
October 3, 2017

How to Grow and Expand Your Import/Export Businesses  
August 17, 2017

Self-Filing vs. Broker Filing, Challenges, Similarities, etc.  
August 7, 2017

eCommerce Best Practices and Strategies  
July 18, 2017

What "Buy American, Hire American" Means for the Security Industry  
May 11, 2017

Export Compliance Considerations for Aerospace & Defense Manufacturers  
May 11, 2017

Essential Facts To Understanding Export Controls and Compliance  
April 12, 2017

Protecting Trademarks/Profiting from Trade  
March 28, 2017

Transportation Under Trump  
February 28, 2017

E-Commerce Basics  
January 30, 2017

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Keeping America Safe in Cyberspace  
November 4, 2016

Tapping Federal and State Resources for Growth  
October 27, 2016

Trade Facilitation and Trade Enforcement Act of 2015 (TFTEA)  
October 26, 2016

Trade Agreements: Developing a Working Knowledge of FTAs and How Companies Are Using Them  
October 20, 2016

Market Entry Legal: Playing a Defensive Game on Today's Legal Risks  
October 20, 2016

Export Manifest Pilots and You  
October 15, 2016

Cyber Attack! Now What Do I Do?  
September 8, 2016

Rules of Origin Under Different Free Trade Agreements (FTAs)  
August 9, 2016

Getting Value Right!  
June 29, 2016

Weighty Matters - SOLAS: What are You Doing to Help Your Customers?  
June 23, 2016

Who's Knocking on Your Computer Systems Door?  
June 21, 2016

International Law in Practice  
April 21, 2016

Cyberattacks – Ready, Set, Help!  
January 13, 2016

Navigating the New Encryption and Cybersecurity Export Compliance Landscape  
November 11, 2015

Going to Foreign Markets: Tips for Success You Must Know  
October 29, 2015

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Is Someone Watching Me? Balancing Citizens' Rights and Freedoms in a Dangerous World  
October 23, 2015

Future of Exports: Automation, Regulation and Enforcement  
October 16, 2015

ACE: Will It Happen?  
September 30, 2015

CBP's FUTURE & VALUE, Drive Compliance, Avoid Penalties & Help Your Bottom Line!  
September 24, 2015

When Is a Routine Shipment Not So Routine?  
August 19, 2015

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